

POST EVENT SURVEY AEROSPACE & DEFENSE SUPPLIER SUMMIT SEATTLE 2018

BCI AEROSPACE is proud to announce that the fourth edition of A&DSS in Seattle was a full success. We thank The Boeing Company for the strong contribution and Washington State for the support. This success would not mean anything without the high level of satisfaction expressed by the entire supply chain through a survey. We selected below a sample of questions and answers from the respondents.

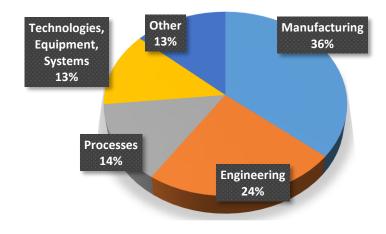
Country of origin

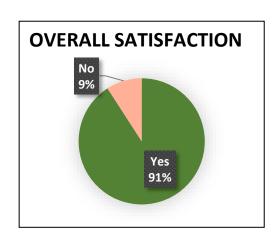
Non-USA 55%

Participants' expectations?



Represented capabilities, services and applications?







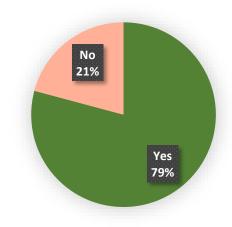
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BCI AEROSPACE typically enjoys positive ratings of over 80% from the participants. A&DSS is just in line with such statistics and validates the company's unmatched expertise.

Number of meetings

70% 60% 50% 40% 30% 20% 10% INSUFFICIENT ACCEPTABLE GOOD

Quality of the attendees: did you meet companies that you selected?

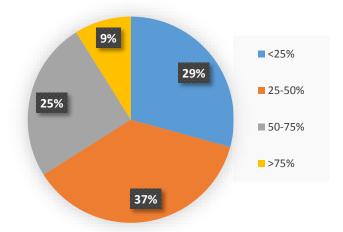


Note: vendor companies secured an average of 16.8 pre-arranged meetings over two days. Buyers received 17.2 scheduled meetings. Scores of unscheduled meetings also took place during the entire event.

Did you meet with the right contacts?



Percentage of contacts that are worth a follow-up?

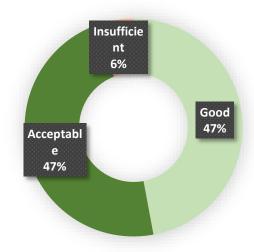




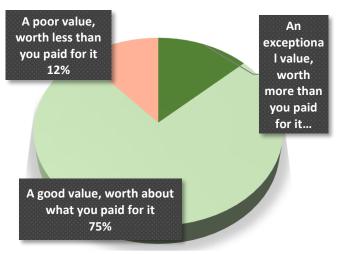
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BCI AEROSPACE events are all about pre-arranged meetings between business partners who agree to have face-to-face meetings. Our business is to make sure our participants meet the right contacts. A&DSS Seattle offers that very service.

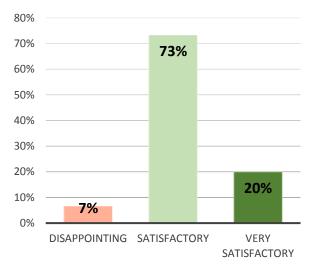
Quality of selected companies



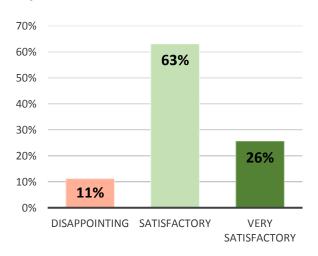
Considering the overall value of the event you paid for, was it...



Number of companies operating in your field



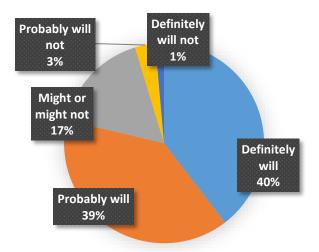
How would you rate the conference day?





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Based on your experience, would you recommend this event to a colleague?



Compared to how you felt about the event before attending, what is the likelihood of participating in another event organized by advanced business

events?

