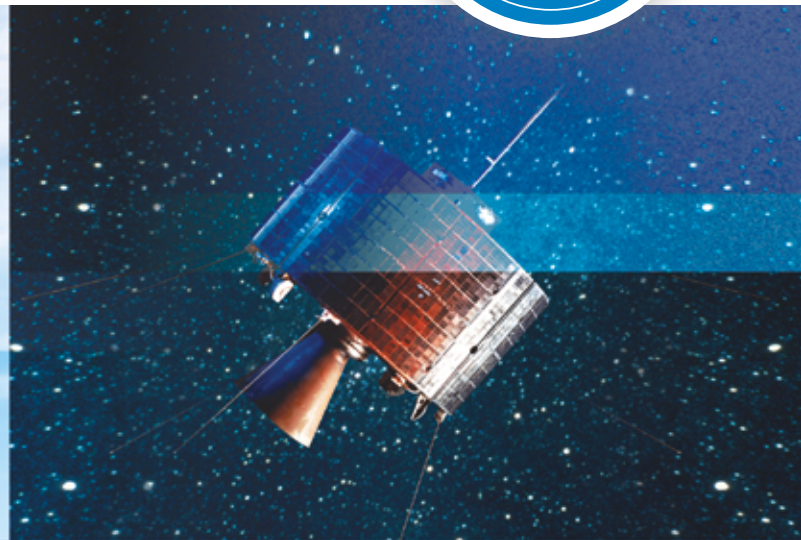


# AEROSPACE

& DEFENSE SUPPLIER SUMMIT  
SEATTLE

## MARCH 12-14, 2024

▶ SEATTLE, WASHINGTON STATE CONVENTION CENTER ◀



- ▶ ONE-TO-ONE MEETINGS
- ▶ BOEING CONFERENCE DAY
- ▶ WORKSHOPS

 [www.seattle.bciaerospace.com](http://www.seattle.bciaerospace.com)



ORGANIZED BY

 BCI AEROSPACE

IN PARTNERSHIP WITH

 **BOEING**

 **CHOOSE** Washington  
Innovation is in our nature.



## WHAT IS AEROSPACE AND DEFENSE SUPPLIER SUMMIT SEATTLE 2024?

The only one of its kind in the United States, the Aerospace and Defense Supplier Summit on March 12-14 in Seattle is an opportunity for leaders in the aerospace industry to meet with potential industry partners. The industry is facing significant growth in the coming years, and we need to be prepared to meet the demand. The A&DSS Seattle enables companies throughout the global supply chain to come together, make connections, and identify new business partners.

### Who can attend?

**You want to meet suppliers and manufacturing partners!**

You are involved in:

- ▶ Supply chain
- ▶ Procurement
- ▶ Purchasing
- ▶ Engineering
- ▶ Fabrication
- ▶ R&D
- ▶ Etc.

**You want to sell your capabilities, products or services!**

You are involved in:

- ▶ Sales
- ▶ Marketing
- ▶ Business development
- ▶ Technical promotion
- ▶ Etc.



**Jay INSEE**  
Washington Governor

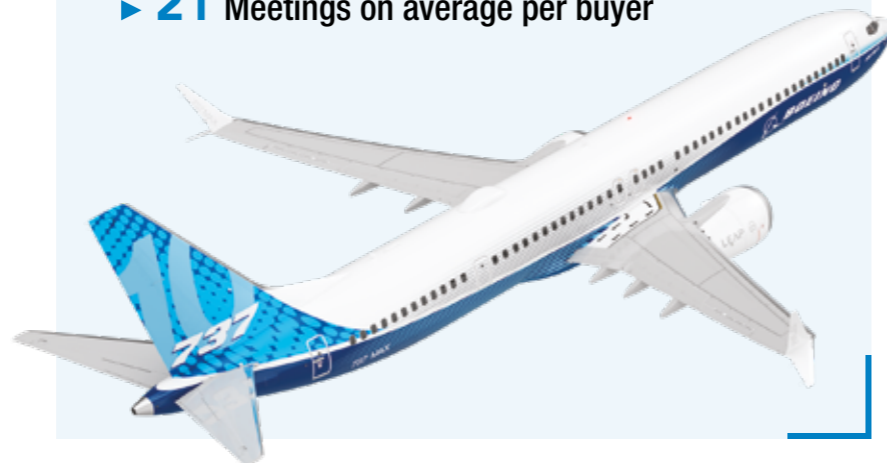
## Washington State USA

We are pleased to welcome back the international aerospace community to the center of U.S. aviation and aerospace innovation - Washington state. There is no better, stronger workforce and supply chain anywhere in the world. While aircraft production has been the foundation of the industry here for more than 100 years, a vibrant ecosystem for NewSpace, electric, hydrogen and hybrid-powered aircraft, uncrewed and autonomous systems, and next-generation air mobility is driving new opportunities. We look forward to seeing you here next year.



## 2022 IN KEY FIGURES

- ▶ **700+** Companies
- ▶ **25+** Countries
- ▶ **8000+** Scheduled meetings
- ▶ **1200+** Attendees
- ▶ **18** Meetings on average per vendor
- ▶ **21** Meetings on average per buyer



## EVENT FORMAT & PROGRAM

AEROSPACE & DEFENSE SUPPLIER SUMMIT 2024 WILL COMMENCE WITH A FULL DAY OF INTERACTIVE PRESENTATIONS FROM BOEING EXECUTIVES.

**Sponsored by the Boeing Company, the program will feature supply chain leaders from:**

- ▶ Boeing Defense Systems
- ▶ Boeing Commercial Airplanes
- ▶ Boeing Global Services
- ▶ Boeing Tier One supply chain partners

**Each leader will address the following key topics:**

- ▶ Trends, challenges and opportunities in market segments
- ▶ Expectations from suppliers
- ▶ Manufacturing automation
- ▶ Information integration



## March 12-14, 2024

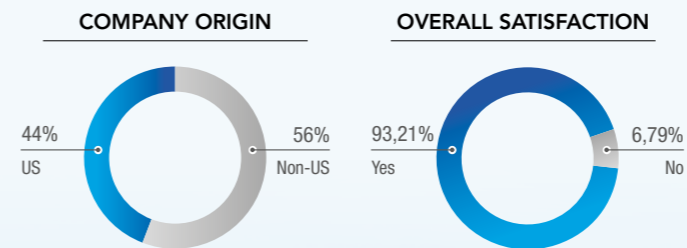
### ONE-TO-ONE MEETINGS

The program will offer all participants the opportunity to sign up, identify and request meetings with relevant contacts prior to the show. Schedules of meetings, based on those choices, will be pre-arranged.

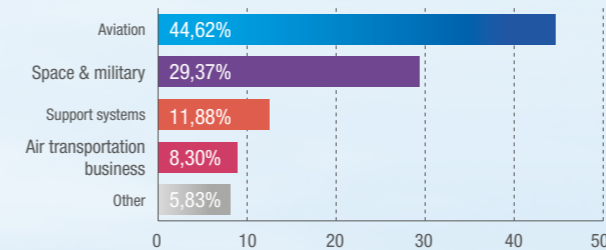
### WORKSHOPS

These presentations focuses technologies or products. This is a chance to reach an audience of professionals willing to increase and optimize their market knowledge. These activities will be held in parallel to the meetings.

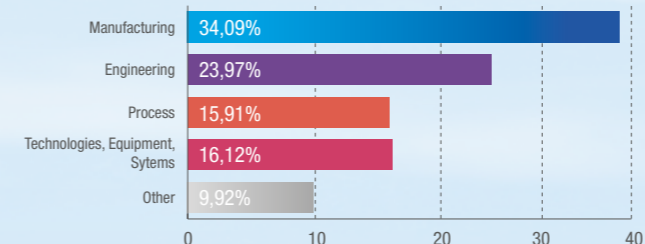
## A&DSS 2022 POST EVENT SURVEY



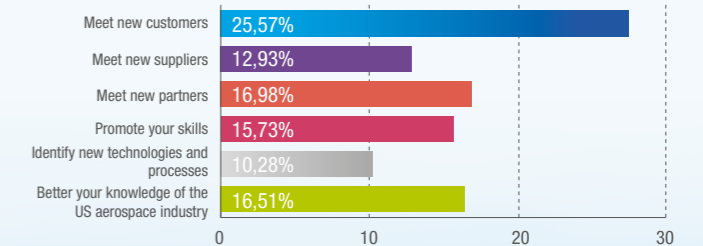
### FINAL APPLICATIONS IN AEROSPACE AND DEFENSE



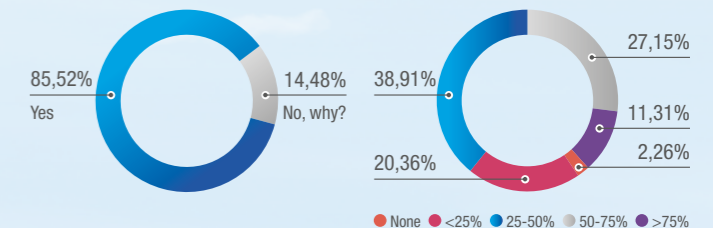
### REPRESENTED CAPABILITIES, SERVICES AND APPLICATIONS



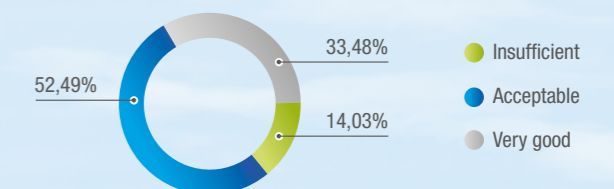
### WHAT WERE YOUR EXPECTATIONS ?



### WERE THESE EXPECTATIONS MET?



### WHAT DID YOU THINK OF THE QUALITY OF ATTENDING COMPANIES THAT YOU SELECTED?





## BCI AEROSPACE


► SPECIALIZED DIVISION FOR AERONAUTICS & DEFENSE BUSINESS-TO-BUSINESS EVENTS ◀

BCI Aerospace pre-arranges meetings for supply chain, procurement, engineering fabrication teams and contract manufacturers prior to the event. This is an outstanding tool to save time, meet the right people and discuss requirements and capabilities in just 2 days... *Bringing the right contacts to you!*

### GET IN TOUCH WITH OUR TEAM

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#### LOGISTICS/MARKETING (Communication, Social Media, Conferences & Sponsoring)

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